

## **MEMBER PROFILE**

**Who:** June Sablan, Jewelry Designer and Owner of StoneWear Jewelry

### **Services/Products Offered:**

- Handmade jewelry using semi-precious gemstones, freshwater pearls, swarovski crystals and sterling silver
- Customized jewelry for any occasion

### **Hours of Operation**

- Monday thru Friday, 9am-5pm, By appointment only
- Jewelry Trunk Shows are scheduled throughout the year
- 24/7 via my website – [www.designsbyjune.com](http://www.designsbyjune.com)

### **Method of Payment**

- Visa, MasterCard, Debit Cards, Checks, and Cash

### **Type of Clients Helped and Their Needs**

- Clients who are interested in accessorizing their wardrobe with high quality jewelry
- Clients who need customized jewelry for a special occasion, i.e. weddings, anniversaries, etc..
- Clients who need a special gift for their family or friends

### **How Can I Help Clients Reach Their Goals:**

I can help my clients elevate their professional image by providing ways in which they can accessorize their clothing with jewelry which will give them an overall completed look to their attire.

### **Why Choose Me Over a Competitor:**

I am committed to providing the best service and product to my clients. I hand select all the stones and materials that go into my creations and I offer the highest quality of craftsmanship for my handmade designs. I guarantee all my designs and am willing to provide free repairs to my clients.

### **A Good Referral For Me:**

- A individual who is interested in achieving a coordinated look with their wardrobe
- A individual who is planning a wedding or has a special occasion to attend
- A individual who is thinking of a unique handmade gift to give someone
- An individual who is interested in hosting a jewelry show at their work or home. I provide great incentives to the hostess
- A boutique or day spa interested in selling my jewelry

### **A Bad Referral**

- A individual who is **not** interested in accessorizing their wardrobe
- A individual who doesn't wear jewelry

### **My Dream Referral**

Professional women who want to update their look by accenting their wardrobe with unique jewelry pieces that will enhance their overall appearance.

**StoneWear Jewelry**  
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### **Goals**

- To offer a variety of customized jewelry designs that will enhance a woman's overall appearance
- To help women achieve a greater confidence through accessorizing their wardrobe
- To provide women with memorable jewelry creations that will be part of heirloom jewelry

### **Accomplishments**

- B.S. in Business Administration with concentration in Marketing Management, California State University Hayward
- Deans Honor Roll, California State University Hayward
- 10+ years experience in Sales and Marketing
- President & Vice President of BNI (Business Networking International), Danville Mid-Day Referral Group
- President, Girlfriends Networking Club East Bay Chapter

### **Interests**

- Traveling and meeting new people
- Working Out
- Cooking
- Shopping

### **Networks**

- BNI, Danville Mid-Day Referral Group
- Girlfriends Networking Club East Bay Chapter

### **Skills**

- Image Consulting
- People Person
- Positive Attitude
- Great Listener
- Multi-Tasker
- Project Manager